



## **000-961**

**(Storage Sales for High-End Disk Version 1)**

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## Question: 1

**A customer is about to write a request for proposal to replace their existing disk system. Prior to releasing the document, they ask for a presentation of IBM products that are a logical extension to their current environment. They also ask for factual comparisons to other vendors in the marketplace. Where can the most current information on the competition be found?**

- A. Contact IBM Competeline
- B. From the Competitive (COMP) website
- C. Contact an SE who has recently been in a similar situation
- D. From the competitive information section of the System Sales website

Answer: A

## Question: 2

**What is the maximum size of cache memory in the IBM System Storage DS8300?**

- A. 64 GB
- B. 128 GB
- C. 256 GB
- D. 512 GB

Answer: C

## Question: 3

**A customer requests a new storage pool for their TSM environment. They are also interested in consolidating the transaction data used by the System i servers. Which solution should be offered?**

- A. DS6800 with FC drives
- B. DS4800 with SATA drives
- C. DS6800 with FATA drives
- D. DS6800 with intermix of FC and FATA drives

Answer: D

## Question: 4

**A customer is running an IBM System Storage DS8300 and uses TPC for Disk as their preferred management tool to collect performance metrics. They were told that TPC now supports an embedded cimon agent running on the DS8000 HMC. Which resource is recommended to help this customer with the installation steps?**

- A. The IBM help line
- B. An IBM SE for disk systems

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- C. A Tivoli sales representative
- D. 1-800-IBM-SERV under customer's support contract

Answer: D

Question: 5

Which HP storage solution is best for IBM System Storage DS6800?

- A. StorageWorks
- B. StorageWorks
- C. StorageWorks
- D. StorageWorks

IBM System Storage

Answer: B

Question: 6

A customer has asked for 99.999% uptime but the architect add to the solution. What should you add to the solution?

- A. Include a four year warranty
- B. Order the Performance class disk
- C. A request that the architect add to the solution
- D. An IBM System Storage solution

Provide not only the solutions but also the time for disk

Answer: D

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