



**000-M197**

(IBM WebSphere Portal Family Sales Mastery Test v1)

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## Question: 1

**Which statement is NOT true about IBM Learning Accelerator?**

- A. It streamlines the management of training programs, resources, and courseware
- B. It empowers users to self-manage their own learning activities.
- C. It only supports mobile workers.
- D. It helps organizations operate more efficiently by meeting ongoing training requirements

Answer: C

## Question: 2

**Which business factors currently have the greatest impact on customer technology purchase decisions?**

- A. PDA proliferation; microprocessor manufacturing costs
- B. global economics; mobile workforce, access to right level of information
- C. aging workforce; CEO wage freezes
- D. immigration legislation: government focus on 'green technologies'

Answer: B

## Question: 3

**Which statement is NOT true about WebSphere Everyplace Mobile Portal Enable?**

- A. It is an additive offering that extends WebSphere Portal to a variety of mobile devices.
- B. It requires an existing WebSphere Portal (Server, Enable or Extend) implementation.
- C. It is ideal for customers who want to serve users through portal websites and mobile devices.
- D. it only works with WebSphere Portal Express.

Answer: D

## Question: 4

**Which is NOT a benefit of Mashup Center?**

- A. streamlines collaboration and communication among knowledge workers
- B. quickly uncovers new business insights by easily assembling information from multiple sources on the glass
- C. speeds development and reduces costs through reuse, and sharing
- D. empowers knowledge workers and web developers to rapidly create new web applications

Answer: A

Question: 5

**Which components make up the Lotus Forms offering?**

- A. Portal Content Manager, and Domino
- B. Form Designer, Form Server, and Form Viewer
- C. Form Designer. Portal Server, andAdobeReader
- D. Form, Workflow, and Repository

Answer: B

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