



000-P01

(IBM System P5 Low-End Linux Sales)

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Question: 1

When making a sales call, which of the following is the most appropriate leading strategy?

- A - Provide superior benchmark results
- B - Discuss the client's business goals
- C - Review superior architectural design
- D - Tell the best price/performance story

Answer: B

Question: 2

Which of the following options is available from IBM for Linux Software Support?

- A - Warranty extension
- B - IBM Support for Linux
- C - Standard IBM Maintenance Agreement
- D - Software Maintenance Agreement (SWMA)

Answer: B

Question: 3

A customer is concerned about disk failures and related downtime. Which of the following describes how these issues are handled in the System p5 family of servers?

- A - The system is briefly taken down while the disk is replaced.
- B - Service processor will allow system operation until the drive is replaced.
- C - When the bus to the drive fails, it is varied off, replaced, and varied on.
- D - When a disk drive fails, the drive is replaced without shutting down the system.

Answer: D

Question: 4

Which of the following is able to provide 2.4 TB of internal storage?

- A - p5-505
- B - p5-510
- C - p5-520
- D - IntelliStation POWER 285

Answer: C

Question: 5

A customer has been disappointed with the performance due to a slow response?

- A - POWER5 architecture
- B - POWERP5 architecture
- C - POWER5 architecture
- D - POWER5 architecture

use of its high performance and an appropriate

not. AMD systems. The architecture does not.

Answer: C

Question: 6

Which of the following is not included in the p5-505, p5510, and p5515?

- A - p5-505 = 2, p5-505 = 2, p5-505 = 2
- B - p5-505 = 2, p5-505 = 2, p5-505 = 2
- C - p5-505 = 2, p5-505 = 2, p5-505 = 2
- D - p5-505 = 3, p5-505 = 3, p5-505 = 3

included in the p5-

Answer: A

Question: 7

When using a p5-505, which of the following should be considered?

- A - The p5-505 series is a 64-bit architecture
- B - The p5-505 series is a 32-bit architecture
- C - The p5-505 series is a 64-bit architecture
- D - The p5-505 series is a 32-bit architecture

ld be considered?

Answer: A

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