



**650-393**

(Cisco Lifecycle Services Express)

Document version:1 04 11

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Question: 4

**In which of these phases is a customer's network assessed to determine its system readiness? Select exactly 1 answer(s) from the following**

- A. plan
- B. design
- C. operate
- D. Implement

Answer: A

Question: 5

**In the design phase, which service component provides the customer with a comprehensive design? Select exactly 1 answer(s) from the following:**

- A. Implementation Plan
- B. Detailed Design Development
- C. Project Kick-off
- D. Staging Plan
- E. High-Level Design

Answer: B

Question: 6

**Which best describes the customer benefit of developing business requirements in the prepare phase?**

- A. Reduce unnecessary disruption, delays, rework, and other problems by establishing test cases for use in verifying that the system meets operational, functional, and interface requirements
- B. Improve its ability to make sound financial decisions by developing a business case based on its business requirements and establishing a basis for developing a technology strategy
- C. Reduce operating costs and limit change-related incidents by providing a consistent and efficient set of processes
- D. Improve the return on investment and hasten migration by identifying and planning for necessary infrastructure changes and resource additions, as well as reduce deployment costs by analyzing gaps early in the planning process to determine what is needed to support the system

Answer: B

Question: 7

**In which of these phases are a customer's business requirements identified and documented?**

- A. Plan
- B. Design
- C. Prepare
- D. Operate

Answer: C

Question: 8

**What is one key objective of the operations readiness assessment performed in the plan phase? Select exactly 1 answer(s) from the following:**

- A. Align business requirements with technical requirements
- B. Create a plan to recycle used equipment
- C. Evaluate the readiness of a customer's current operations and network management infrastructure to support a new technology
- D. Install and test system components in a non-production environment

Answer: C

Question: 9

**Conducting a project kick-off in the plan phase provides which of the following customer benefits? Select exactly 1 answer(s) from the following:**

- A. ensure that it receives detailed network diagrams
- B. reduce the risk of downtime due to facilities-related problems
- C. ensure end-user support immediately after the launch of a new system
- D. confirm project roles and responsibilities, as well as milestone dates

Answer: D

Question: 10

**Which prepare phase service component involves providing a customer with a financial justification for adopting a technology? Select exactly 1 answer(s) from the following:**

- A. Technology Strategy Development
- B. High-Level Design Development
- C. Business Case Development

D. Proof of Concept

Answer: C

Question: 11

**Which three of these service components are in the design phase? (Choose three.) Select exactly 3 answer(s) from the following:**

- A. Account Qualification and Planning
- B. Detailed Design Development
- C. Staff Training
- D. Systems Acceptance Test Plan Development
- E. Staging Plan Development
- F. Site Readiness Assessment

Answer: B, D, E

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