



MB7-227

(Microsoft Dynamics Navision 4.0 Trade & Inventory)

Document version: 9.30.06

Important Note, Please Read Carefully

techeXams' MB7-227 Exam is a comprehensive compilation of questions and answers that have been developed by our team of certified professionals. In order to prepare for the actual exam, all you need is to study the content of this exam questions. An average of approximately 10 to 15 hours should be spent to study these exam questions and you will surely pass your exam. It's our guarantee.

Latest Version

We are constantly reviewing our products. New material is added and old material is revised. Free updates are available for 90 days after the purchase. You should check your member zone at techeXams and update 3-4 days before the scheduled exam date. Here is the procedure to get the latest version:

1. Go to <http://www.techeXams.ws/>
2. Log in the User Center
3. The latest versions of all purchased products are downloadable from here. Just click the links.

Feedback

If you find any possible improvement, then please do let us know. We are always interested in improving the quality of this product. Feedback can be send at: **customer.service@techeXams.ws**

Explanations

This product does not include explanations for all questions at the moment. If you are interested in providing explanations for this exam, please contact **customer.service@techeXams.ws**.

Copyright

techeXams holds the copyright of this material. techeXams grants you a limited license to view and study this material, either for personal or commercial use. Unauthorized reproduction or distribution of this material, or any portion thereof, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under law.

Disclaimer

Neither this guide nor any material in this guide is sponsored, endorsed or affiliated with any of the respective vendor. All trademarks are properties of their respective owners.

Question: 1

What are all the areas where you can reserve items from?

- A - Planned stock with forecasted items
- B - Existing stock (represented as item ledger on the line)
- C - Open purchase orders, transfer orders or production orders
- D - Existing stock (represented as item ledger on the line), open purchase orders, transfer orders, production orders or purchase returns

Answer: D

Question: 2

What is a blanket sales order for?

- A - It represents a framework for a long-term agreement between the company and a customer
- B - It is used instead of sales orders
- C - It is not used at all, it is only for learning how to create sales orders
- D - Such document does not exist

Answer: A

Question: 3

To manage sales prices in Microsoft Navision in a consistent manner, companies with extensive and complicated price structures are recommended to store all their price-related information:

- A - In the Sales Prices table only
- B - On the item cards
- C - Both in the Sales Prices table and item cards
- D - In the Sales Prices Worksheet

Answer: A

Question: 4

What types of item numbers does item cross reference allow to be set up for cross reference?

- A - Blank
- B - Vendor
- C - Barcode

2

D - Item

Answer: A, B, C

Question: 5

When suggesting a price on a sales line, the program uses the Best Price principle. The best price is defined as:

- A - The lowest possible price specified in the sales price table
- B - The lowest possible price with the highest permissible line discount on the order date
- C - The price that has the most predefined parameters that have to be fulfilled before a special price can be granted
- D - The lowest possible price with the highest permissible line and invoice discount on the order date

Answer: B

Question: 6

What is the Item Substitutions granule used for?

- A - With this granule companies can link items with the same or similar characteristics
- B - With this granule companies can link item with different characteristics
- C - With this granule companies can link vendors with the same or similar items
- D - With this granule companies can link vendors with different items

Answer: A

Question: 7

Is numbering sequence provided for non stock items?

- A - Yes, the program allows the user to set up the numbering sequence for non stock items
- B - No, there is no such possibility in the program for non stock items
- C - Such functionality is available only for inventory items
- D - Such functionality becomes available for non stock items only when they become inventory Items

Answer: A

Question: 8

You want to raise the Unit Price on all Item cards by 10%. Which of the following batch jobs can do this for you?

- A - Implement Price Change
- B – Post Inventory Cost to G/L
- C – Adjust Cost – Item Entries
- D - Adjust Item Costs/Prices

Answer: D

Question: 9

In Microsoft Navision, to set up a special sales price for an individual customer, the user must:

- A - Create a record specifying a sales price for the customer in question in the Sales Price table
- B - First assign the customer in question to a group and then set up a special price for this group
- C - Create a record specifying a sales price for the customer in question in the item customer catalog
- D - Update the price information on the item card

Answer: A

Question: 10

An item sales price is based on: An item? sales price is based on:

- A - A percent value
- B - A monetary value
- C - Both a monetary and percent value
- D - The item unit price The item unit price

Answer: B

Question: 11

Successful use of the Requisition Management granule requires setup in what areas?

- A - The requisition worksheet template
- B - Customer card
- C - The planning parameter fields on items and stock keeping units
- D - The Substitute No. field in the Non stock Item table

4

Answer: A, C

Question: 12

Which of the following requisition worksheet features is used for handling transactions in which a vendor delivers sold goods directly to the customer?

- A - Drop Shipment Lines
- B - Planning Worksheet Lines
- C - Manually Created Lines
- D - Calculate Plan

Answer: A

Question: 13

Can purchase orders be received and/or invoiced partially?

- A - Yes, both received and invoiced
- B - No
- C - Only received partially
- D - Only invoiced partially

Answer: A

Question: 14

What does the posting function for purchase orders consist of?

- A - Receipt posting
- B - Invoice posting
- C - Receipt and invoice posting
- D - One receipt and two invoices posting

Answer: C

Question: 15

Where can you access the Purchase Prices window from?

- A - Vendor card
- B - Item card
- C - Customer card
- D - Purchase order

5

MB7-227 Demo Exam

Question: 16

What is the Alternat

- A - It supports con
- their main busine
- B - It helps order
- C - It controls alte
- D - It helps modif

Answer: A, B

Question: 17

Your client wishes t
cheap to purchase.

- A - Order
- B - Lot-for-Lot
- C - Leaving the Re
- D - Fixed Reorder

Answer: A

Question: 18

- A - Yes, this
- B - No, the progr
- C - Not automatically, b
- D - Yes, if the payment has b

Answer: D

Answer: B

Get complete **mb7-227 exam questions and answers** by visiting URL
["http://www.techexams.ws/exams/mb7-227.do"](http://www.techexams.ws/exams/mb7-227.do)