



M2010-616

TSM Butterfly Analysis Engine Report Sales Mastery V1

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QUESTION NO: 1

When will Butterfly produce an Analysis Engine Report?

- A. When all collections are present as listed in the Pre-requisite Questionnaire (PRQ).
- B. When some collections from the PRQ are listed, and there is a Target Design Guidance (TDG).
- C. When all collections are present as listed in the PRQ. and there is any TDG.
- D. When all collections are present as listed in the PRQ. and there is one finalized TDG.

Answer: B

QUESTION NO: 2

Which action should be taken if the Target Design Guidance (TDG) cannot capture customer requirements successfully?

- A. upload other documents that capture the architecture
- B. add a free text note into the TDG explaining the situation
- C. upload it and check Bespoke TDG Requ before signing off
- D. alter/add products into the TDG to match the customer's needs

Answer: A

QUESTION NO: 3

How can a user get access to customer folders?

- A. use a special code
- B. users can access all customer folders
- C. e-mail the customer to request access
- D. through Butterfly authorized permissions

Answer: D

QUESTION NO: 4

What step should be taken if a collection is taking too long or hangs?

- A.request support from Butterfly
- B.c B. abort the collection and upload the output
- C. remove operations from the collector by editing it
- D. try a different collector than the one provided for this customer

Answer: A

QUESTION NO: 5

Capacity is related to occupancy how?

- A.Occupancy is not related to capacity
- B.Capacity is the amount of occupancy that is actively in use by clients
- C.Capacity is the amount of physical storage required to store occupancy
- D.Capacity and occupancy are interchangeable terms for the amount of client data being protected

Answer: B

QUESTION NO: 6

What is the next step once a collection completes?

- A.add the output to a single archive containing all collections for that customer
- B.add the output to a single archive containing all collections for that data center
- C.upload the collection output manually and remove the collector and output file from the system
- D.the collector will upload the collection automatically and request confirmation to remove itself from the system

Answer: A

QUESTION NO: 7

What does the Pre-requisite Questionnaire represent?

- A. The intended solution design.
- B. A list of clients eligible for migration.
- C. The assets in scope for analysis and business case.
- D. All the servers and hardware the customer has within their infrastructure.

Answer: D

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