



M2010-701

IBM Maximo Enterprise Asset Management Sales Mastery Test v4

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QUESTION NO: 1

There are several ways to price Maximo solutions. Which group is valid pricing for Maximo solutions?

- A. Per authorized User, per limited Use or per PVU
- B. Per authorized User, per limited Use Authorized User, per asset, or per install
- C. Per authorized User, per install, or per package
- D. Per package, or per authorized user

Answer: C

Reference:

http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/2/897/ENUS212-292/index.html&lang=en&request_locale=en

QUESTION NO: 2

In the current release, which back end products within the Cloud & Smarter Infrastructure portfolio does Maximo Anywhere support?

- A. It supports Maximo in current release (phase I) with plans to support TRIRIGA and SCCD in phases II.
- B. It supports both Maximo and TRIRIGA in current release (phase I), but it will support SCCD in next release.
- C. It supports Maximo, TRIRIGA, and SCCD
- D. It supports both Maximo and SCCD with the current release.

Answer: C

Reference:

<https://www.google.com.pk/url?sa=t&rct=j&q=&esrc=s&source=web&cd=2&cad=rja&uact=8&ved=0CDIQFjAB&url=https%3A%2F%2Fwww.ibm.com%2Fdeveloperworks%2Fcomm>

[unity%2Ffiles%2Fbasic%2Fanonymous%2Fapi%2Flibrary%2F75dbdf46-1a08-429c-9742-bd340d7d1fd3%2Fdocument%2F245830b0-8ff5-44b1-92b6-b5b8fb611cab%2Fmedia%2FIntroducing%2520Maximo%2520Anywhere%25207.5%2520%2520Work%2520Mgmt%2520Applications%2520r2.pdf&ei=Ro11U-
RGITaOrOUgaAL&usg=AFQjCNEDJUOCxCbdFjBR3e9eKoqIP2hu1A&sig2=W0916CnvLRQtO
DnW7QxKQA&bvm=bv.66699033,d.ZWU](#)

QUESTION NO: 3

What mobile OS does current Maximo Anywhere 7.5 support?

- A. It supports all popular mobile OS except Blackberry.
- B. It supports Android right now, but other OS will be supported in next releases.
- C. It supports both iOS and Andriod
- D. It supports iOS only.

Answer: B

Reference:

<https://www.ibm.com/developerworks/community/wikis/home?lang=en#!/wiki/IBM%20Maximo%20Asset%20Management/page/Maximo%20Anywhere%20system%20requirements>

QUESTION NO: 4

In what kind of circumstance would a client purchase Express User license?

- A. Entering service requests and viewing the status of their service requests.
- B. Viewing information on assets they own. Creating and viewing requisitions,
- C. Viewing templates and viewing drafts via the Desktop Requisitions application,
- D. Updating a work order

Answer: D

Reference: <http://www.sbsglobal.co/news/18/90/Licensing-Update/> (first sentence on the page)

QUESTION NO: 5

Which statement is correct?

- A. If the user is Mobile Only (i.e. no desktop access to Maximo required), the user only requires Maximo Anywhere Work Management (only bundle available in phase 1) license.
- B. If a customer requires full Maximo Desktop access plus mobile, they require Maximo Anywhere bundle(s) license + Maximo LUAU
- C. If a customer requires Limited Use Auth User Maximo Desktop Access plus mobile, they require Maximo Anywhere bundle(s) + Maximo Auth User licensing
- D. If a customer is current Maximo user adding mobile, sell Maximo Anywhere + Maximo + Worklight licensing

Answer: C

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