



## **MB2-720**

### **Functional Application in Microsoft Dynamics Marketing**

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## QUESTION NO: 1

**You create an approval request from a template.  
What happens to the approval request status after all the approvers respond to the request?**

- A. It changes to Reviewed by All.
- B. It changes to Completed
- C. It changes to In Process unless an approver previously set the status.
- D. it remains the same until manually updated by the requester.

Answer: B

## QUESTION NO:2

**You plan to modify a file that is stored in Microsoft Dynamics Marketing.**

**You need to ensure that no one else modifies the file while you are working in it.**

**What should you do?**

- A. Change the file type.
- B. Change the file status.
- C. Restrict file download.
- D. Lock the file.

Answer: A

## QUESTION NO: 3

**You create an event in Microsoft Dynamics Marketing. You plan to request bids from catering vendors and then award the event catering to a vendor.  
Which three steps should you perform to track the vendors? Each correct answer presents part of the solution.**

- A. Create a Request for Quote (RFQ), then add the prospective vendors and the event catering item to the RFQ.
- B. Create a quote, then add the prospective vendors and the event catering item to the quote. E-lc-
- C. Send the event catering RFQ to the prospective vendors.
- D. Mark the winning vendor's response as Awarded.
- E. Select the item and award it to the winning vendor.

Answer: ACE

QUESTION NO:4

**You create a time slip for a job in Microsoft Dynamics Marketing and add entries to the time slip.**

**How can you prevent further changes to the time slip?**

- A. Save the time slip.
- B. Post the time slip.
- C. Complete the time slip.
- D. Submit the time slip.

Answer: A

QUESTION NO: 5

**Which statement about changing a financial account type is true?**

- A. Changing the account type requires elevated permissions.
- B. You cannot change the account type after saving the account.
- C. You can change the account type of inactive accounts only.
- D. You can change the account type an unlimited number of times.

Answer: B

## QUESTION NO: 6

**Which action posts an expense to the associated general ledger account in Microsoft Dynamics Marketing?**

- A. submitting a purchase order
- B. submitting an estimate
- C. printing a check
- D. submitting an expense

Answer: B

## QUESTION NO: 7

**Which item type should you use in Microsoft Dynamics Marketing when creating items that users will select from time slips?**

- A. Taxable Item
- B. Standard Item
- C. Component Item
- D. Items/Services

Answer: C

## QUESTION NO: 8

**Which field value can you NOT specify in a Request for Quote (RFQ) template?**

- A. Requirements
- B. Status
- C. Date
- D. Vendors

Answer: C

QUESTION NO: 9

**A user reports that he is not receiving alerts from Microsoft Dynamics Marketing. What are two possible causes of the problem? Each correct answer presents a complete solution.**

- A. The Microsoft Dynamics Marketing Administrator did not turn on data service for the organization.
- B. The user's contact record does not contain a valid email address,
- C. The Microsoft Dynamics Marketing Alert Processing service is not turned on.
- D. The user's User Preferences dashboard does not contain a valid email address.

Answer: AC

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