



MB7-638

(NAV 5.0 Trade & Inventory)

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Question: 1

Where does nonstock item processing allow the user to enter an item? Choose the 3 that apply.

- A. On a quote
- B. On a sales order
- C. On an invoice
- D. On a customer card

Answer: A, B, C

Question: 2

The Unit Price on all Item cards needs to be raised by 10%. Which of the following batch jobs can do this?

- A. Implement Price Change
- B. Post Inventory Cost to G/L
- C. Adjust Cost - Item Entries
- D. Adjust Item Costs/Prices

Answer: D

Question: 3

Which two ways are used to create a purchase order that links to the sales order for drop shipment? Choose the 2 that apply.

- A. Manually, by creating a purchase order directly.
- B. Automatically, through a requisition worksheet.
- C. There is no way to do it.
- D. By using the drop shipment function from the sales order.

Answer: A, B

Question: 4

To instruct the program to post a sales line discount to a separate General Ledger account from the sales amount, the user must:

- A. Select the corresponding option on the sales line before posting the order.
- B. Set this option up per individual line in the Sales Line Discount table.
- C. Select the corresponding option in Sales & Receivables Setup.
- D. It is not possible, as discounts are always posted as part of a total sales amount.

Answer: C

Question: 5

The setup for date calculations on the SALES side consists of which of the following elements? Choose the 3 that apply.

- A. The Outbound Warehouse Handling Time setup
- B. The Shipping Time setup
- C. The Lead Time Calculation setup
- D. The Availability Test Interval setup

Answer: A, B, D

Question: 6

A sales order is created for an item; however, the requested delivery date cannot be met because the item is not available in inventory, and there are no inbound orders scheduled. What functions need to be run to find out when the order can be delivered?

- A. Available-to-Promise
- B. Capable-to-Promise
- C. Order Processing
- D. Calculate Plan

Answer: B

Question: 7

To set up a special sales price for an individual customer, the user must do which of the following?

- A. Create a record specifying a sales price for the customer in question in the Sales Price table.
- B. First assign the customer in question to a group and then set up a special price for this group.
- C. Create a record specifying a sales price for the customer in question in the item customer catalog.
- D. Update the price information on the Item Card.

Answer: A

Question: 8

When suggesting a price on a sales line, the program uses the Best Price principle. The best price is defined as:

- A. The lowest possible price specified in the sales price table.
- B. The lowest possible price with the highest permissible line discount on the order date.
- C. The price that has the most predefined parameters that have to be fulfilled before a special price can be granted.

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