



## **NS0-101**

**(NetApp Accredited Sales Professional)**

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## Question: 1

**What are three benefits of consolidating a Windows file serving environment on NetApp?  
(Choose three.)**

- A. The number of file servers is reduced.
- B. Regulatory compliance is achieved.
- C. Administrators can focus on higher value tasks.
- D. The need for support from application vendors is reduced.
- E. It provides quick recovery and reduced downtime.

Answer: A, C, E

## Question: 2

**NetApp corporate pitch states that NetAPP brings which benefit to the complex world of enterprise data management?**

- A. Eliminates risk in an enterprise environment
- B. Has lowest cost per tb
- C. Provides unmatched simplicity
- D. Completely removes complexity

Answer: C

## Question: 3

**What is a key benefit of the NetApp Unified Storage approach?**

- A. The customer can buy individual solutions for each application.
- B. It provides industry-leading data encryption technology.
- C. It provides full interoperability across the entire storage family.
- D. It provides primary storage, secondary storage, and VTL capability within the same array.

Answer: C

## Question: 4

**In addition to selling the hardware and software for a NetApp solution, which NetApp Global Service should you include?**

- A. SupportEdge
- B. ConsultingEdge
- C. CustomerEdge
- D. PartnerEdge

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Answer: A

Question: 5

Thin provisioning, block-level deduplication, and location-on-demand are all features of NetApp's new storage functionality. Which three features are new?

- A. Improved application performance
- B. Reduced capital expenditure
- C. Improved storage efficiency
- D. Reduced capital expenditure
- E. Simplified storage management

location-on-demand (Choose three.)

Answer: C, D, E

Question: 6

Which three activities can be performed on the NetApp Web site? (Choose three.)

- A. Register NetApp account
- B. Order software licenses
- C. Download software
- D. Contact a local sales representative
- E. Verify service contract

service support

Answer: A, C, E

Question: 7

What are two benefits of using NetApp's new storage functionality?

- A. Protects against data loss
- B. Provides real time backup
- C. Accommodates large data sets

Answer: A, C

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